

Table 1. Estimated Sales and Inventories of U.S. Merchant Wholesalers: 2002 through 2006

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. All estimates have been adjusted using the results of the 2002 Economic Census.]

2002 NAICS CODE	Data Item	Kind of Business (sub-parts indicated by one or more leading dots)	2002 ¹	2003 ¹	2004 ¹	2005 ¹	2006
42	Sales	U.S. Merchant Wholesalers	4,151,597	4,345,336	4,799,679	5,181,420	5,585,008
423	Sales	..Durable goods	2,171,268	2,217,701	2,488,629	2,643,390	2,868,396
4231	Sales	..Motor Vehicle and Motor Vehicle Parts and Supplies	598,718	606,754	646,961	654,754	710,009
4232	Sales	..Furniture and Home Furnishings	71,428	71,894	76,290	79,666	84,375
4233	Sales	..Lumber & Other Construction Materials	115,507	127,683	153,323	168,358	173,662
4234	Sales	..Professional and Commercial Equipment and Supplies	406,447	421,660	454,888	483,395	517,726
42343	Sales	...Computer and Computer Peripheral Equipment and Software	232,521	239,345	257,018	275,503	281,574
4235	Sales	..Metals and Minerals, ex. Petroleum	117,455	118,967	167,376	190,117	216,178
4236	Sales	..Electrical Goods	322,376	321,530	357,976	376,035	409,804
4237	Sales	..Hardware, and Plumbing and Heating Equipment and Supplies	84,579	85,497	93,167	101,302	110,588
4238	Sales	..Machinery, Equipment, and Supplies	297,936	304,043	343,641	381,233	416,431
4239	Sales	..Miscellaneous Durable Goods	156,822	159,673	195,007	208,530	229,623
424	Sales	..Nondurable goods	1,980,329	2,127,635	2,311,050	2,538,030	2,716,612
4241	Sales	..Paper and Paper Products	114,411	116,230	127,191	135,877	140,251
4242	Sales	..Drugs and Druggists' Sundries	386,858	426,650	464,161	506,061	518,513
4243	Sales	..Apparel, Piece Goods, and Notions	118,346	116,022	120,731	125,953	135,738
4244	Sales	..Groceries and Related Products	511,438	541,809	552,146	574,953	605,417
4245	Sales	..Farm Product Raw Materials	103,403	115,129	122,997	118,271	130,482
4246	Sales	..Chemicals and Allied Products	115,554	120,552	132,922	148,275	153,772
4247	Sales	..Petroleum and Petroleum Products	321,246	378,612	449,830	566,277	653,256
4248	Sales	..Beer, Wine, and Distilled Alcoholic Beverages	87,559	90,738	95,213	101,886	109,197
4249	Sales	..Miscellaneous Nondurable Goods	221,514	221,893	245,859	260,477	269,986
42	Inventories	U.S. Merchant Wholesalers	359,857	373,552	409,286	442,750	476,692
423	Inventories	..Durable goods	212,477	220,765	249,958	270,733	292,199
4231	Inventories	..Motor Vehicle and Motor Vehicle Parts and Supplies	37,006	43,437	45,905	50,206	51,105
4232	Inventories	..Furniture and Home Furnishings	7,092	7,400	7,772	8,233	8,780
4233	Inventories	..Lumber & Other Construction Materials	10,300	11,929	15,129	16,524	17,080
4234	Inventories	..Professional and Commercial Equipment and Supplies	30,008	30,416	32,904	34,676	38,023
42343	Inventories	...Computer and Computer Peripheral Equipment and Software	10,014	10,538	11,256	11,441	11,789
4235	Inventories	..Metals and Minerals, ex. Petroleum	14,750	14,848	22,614	23,782	29,567
4236	Inventories	..Electrical Goods	28,188	27,295	29,727	32,098	35,747
4237	Inventories	..Hardware, and Plumbing and Heating Equipment and Supplies	12,855	12,910	14,325	15,385	16,635
4238	Inventories	..Machinery, Equipment, and Supplies	53,495	52,213	58,803	65,237	70,866
4239	Inventories	..Miscellaneous Durable Goods	18,783	20,317	22,779	24,592	24,396
424	Inventories	..Nondurable goods	147,380	152,787	159,328	172,017	184,493
4241	Inventories	..Paper and Paper Products	6,527	6,514	7,370	8,009	8,502
4242	Inventories	..Drugs and Druggists' Sundries	41,848	42,536	42,899	43,244	44,586
4243	Inventories	..Apparel, Piece Goods, and Notions	15,983	15,486	15,840	16,598	17,899
4244	Inventories	..Groceries and Related Products	24,180	26,687	27,808	30,209	32,568
4245	Inventories	..Farm Product Raw Materials	12,217	15,112	11,903	13,329	18,627
4246	Inventories	..Chemicals and Allied Products	9,568	9,568	10,270	11,300	11,769
4247	Inventories	..Petroleum and Petroleum Products	10,965	10,948	14,609	18,690	19,933
4248	Inventories	..Beer, Wine, and Distilled Alcoholic Beverages	7,547	7,804	8,282	8,898	9,383
4249	Inventories	..Miscellaneous Nondurable Goods	18,545	18,132	20,347	21,740	21,226

Notes:

The 2002 revision of NAICS redefined merchant wholesale to include manufacturers' sales branches and offices. Prior to the revision, manufacturers' sales branches and offices were not included in data for merchant wholesalers.

Estimates have not been adjusted for price changes. Table 1A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/wholesale/www/methodology/011341.html>.

Footnotes:

¹ Revised data.